

Mr. Pablo Fleiss

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Date of Birth: April 4, 1974 | Country of Birth: Uruguay

Profile

Ph.D. in Economics with 15+ years of international experience in economic analysis, policy dialogue, and evaluation. Strong analytical and quantitative skills and in-depth expertise in economic growth and development, international economics, and econometrics. Proficient in data analysis with a wide knowledge of Stata. Adept at synthesizing and evaluating complex issues and providing insightful recommendations, strategic advice, and evidence-based orientation for decision and policymaking. Robust interpersonal and communication skills and ability to effectively collaborate and successfully build consensus with diverse and multicultural teams. Extensive knowledge of Multilateral Development Banks' corporate and operational activities, the Latin America Region, and the Sustainable Development Goals.

Professional Experience

Inter-American Development Bank. Washington, DC

Economics Senior Specialist, Office of Evaluation and Oversight (*December 2022 - Present*)

- Leading and contributing to evaluative and analytical work, being the team leader of one country program review and a team member of two evaluation reports, including the authorship of a country case and a deep-dive study.
- Validating the project performance by the end of its execution phase of four IDB operations.
- Supported the IDB's Board Working Group in elaborating a document for modernizing IDB governance.

The World Bank. Washington, DC

Lead Consultant (*August 2019 – November 2022*)

- Contributed as a technical expert to evaluate the World Bank's support to jobs and labor market reform.
- Co-wrote technical papers on productivity to measure gender productivity gaps, analyze the impacts of COVID-19 on firms, address how to unlock firms' productivity potential, and understand firm-level productivity.
- Team member of the core team that wrote the Systematic Country Diagnostic Update for Egypt.

Inter-American Development Bank. Washington, DC

Counselor, Board of Executive Directors (*May 2012 - July 2019*)

- Provided technical and strategic advice to the Executive Director for Uruguay, Paraguay, and Bolivia in overseeing, monitoring, and evaluating IDB Group corporate and operational activities.
- Assessed public and private sector loan proposals for over \$12 billion yearly and monitored the execution and evaluation of the IDB Group projects and programs. Reviewed financial and operational policies, budget proposals, institutional strategies, business plans, initiatives, country programs, and results frameworks.
- Conducted technical analyses and wrote policy briefs for Directors and Governors. Developed ongoing dialogue with senior management and national authorities. Actively participated in negotiations among shareholders on major institutional initiatives.

International Labour Organization. Geneva, Switzerland

Senior Economist (P4), Department of Statistics (*June 2010 - April 2012*)

- Responsible for the Short-Term Indicators Database. Coordinated and managed the collection, evaluation, processing, and dissemination of Decent Work Indicators, part of the Global Indicator Framework for the SDGs.
- Provided technical backstopping, guidance, and advice to ILO technical departments, constituents, and experts. Implemented communication protocols with other international institutions (Eurostat, IMF, OECD).
- Revised standards and guidelines on poverty and income distribution statistics and developed statistical methods and quantitative models for analyzing labor markets. Supervised the preparation of statistical reports.

Inter-American Development Bank. Washington, DC

Counselor, Board of Executive Directors (*September 2007 - May 2010*)

- Provided technical and strategic advice to the Executive Director for Uruguay, Paraguay, and Bolivia (see above).

Universitat Pompeu Fabra. Barcelona, Spain

Instructor and Researcher, Department of Economy and Business (*August 2002 - July 2007*)

- Instructor of undergraduate courses and teaching assistance of Econometrics in graduate courses.
- Research assistance in papers published in the Quarterly Journal of Economics, the Review of Economics and Statistics, and the Economic Journal

Ministry of Industry, Energy and Mining. Montevideo, UruguayEconomist, National Direction of Industry (*October 1999 - July 2002*)

- Led a team that researched industrial competitiveness and prepared sectoral studies, monthly reports, policy proposals, and trade policy analyses. Supported the formulation of industrial-sector development strategies
- Served as a member of the inter-ministerial advisory board for anti-dumping investigations and the Uruguay delegation in trade negotiations between MERCOSUR and the European Union

Education**Ph.D. in Economics, Universitat Pompeu Fabra** Barcelona, Spain (*Summa Cum Laude, 2010*)

- Dissertation: Essays on trade, productivity, and specialization | Advisor: A. Ciccone

MSc in Economics, Universitat Pompeu Fabra Barcelona, Spain (*With Honors, 2003*)

- Tesina: Changes in inequality: An empirical investigation (Suficiencia Investigadora)

BA in Economics, Universidad de la República Montevideo, Uruguay (*2000*)

- Tesis: El mercado Uruguayo de la salud en la última década: Cambios en el sistema de remuneraciones a los médicos e incentivos económicos (w/l. Urrestarazú)

Research Experience**Evaluations**

- Independent Country Program Review: Dominican Republic (2024), Office of Evaluation and Oversight, IDB (Team leader)
- Policy-Based Lending at the IDB (2024), Office of Evaluation and Oversight, IDB (Team member)
- Extended Country Program Evaluation: Barbados (2024), Office of Evaluation and Oversight, IDB (Team member)
- Support to Jobs and Labor Market Reform through IDA (2022), Independent Evaluation Group, the World Bank (Technical adviser)

Multilateral Development Banks

- The Role of International Financial Institutions in Latin America (forthcoming), In the Elgar Encyclopedia of Latin American Politics, Indiana University (w/ M. Bisogno)
- Multilateral development banks in Latin America and the Caribbean: Recent trends, the response to the pandemic, and the forthcoming role (2021), ECLAC Studies and Perspectives Series
- Financing development in Latin America and the Caribbean: The role and perspectives of Multilateral Development Banks (2019), ECLAC Studies and Perspectives Series (w/ R. Artecona and M. Bisogno)
- Proposal to redesign the way credit fees are charged (2007), IDB Circulars of the Board of Executive Directors (w/ M. Bisogno)

Productivity and Economic Growth

- Lessons learned: how did governments respond to the COVID-19 economic slowdown? (2023), in Crisis and recovery: learning from COVID-19's economic impacts and policy responses in East Asia, The World Bank (w/ A. Gonzalez, L. Kim, and M.A. Lugo)
- Measuring productivity of female farmers and entrepreneurs in energy projects financed by the World Bank (2023), Technical Note for the Energy Sector Management Assistance Program, The World Bank (w/ N. Acuña)
- Unlocking Egypt's potential for poverty reduction and inclusive growth (2021), Egypt Systematic Country Diagnostic Update, The World Bank (w/ A. Gonzalez, E.A. Malásquez, and N. Sinha)
- Understanding and promoting firm-level productivity and growth in Argentina (2020), Advisory Services and Analytics Report, The World Bank (w/ J.E. Lopez Cordova)
- Trade and sectoral productivity (2011), *The Economic Journal* (w/ H. Fadinger)

Education

- Sistematización de indicadores de educación superior (2002), Universidades del Grupo Montevideo, (w/ M. Torello)
- Recuperación de costos de formación en la Universidad de la República (2001), Documentos de Rectorado de la Universidad de la República (w/ G. Oddone)

Articles in La Diaria (Newspaper), Uruguay

- Brechas de género en la productividad a nivel de empresa (March 2024) • Una primera aproximación a la medición de impactos comerciales de un posible TLC con China (September 2021) • El orden de los factores y la productividad: una evaluación del crecimiento económico 2005-2019 en Uruguay desde la óptica de la contabilidad de crecimiento (April 2021) • Sobre la creación de la Agencia de Monitoreo y Evaluación de Políticas Públicas (June 2020) • Se obtiene lo que se paga (July 2013)

Presentations at Conferences and Seminars

- **Department of Political Science Seminar Series**, University of Pittsburgh (September 2023) • **Evaluation in Development Banks: Challenges and Opportunities**, Office of Evaluation and Oversight, Inter-American Development Bank (November 2022) • **Seminarios del Instituto de Economía**, Universidad de la República (July 2021) • **Recent Advances in Jobs Diagnostics**, The World Bank (April 2021) • **Open Lecture** (main speaker), Universidad Católica del Uruguay (October 2019) • **1st Sustainability and Development Conference**, University of Michigan (November 2018) • **Decent Work Forums**, International Labor Organization (February 2012) • **Course on Labor Market Information: Data Analysis** (instructor), International Training Centre of the ILO (April 2011) • **Geneva Trade and Development Workshop**, World Trade Organization (October 2010) • **V Euro-Latin Study Network on Integration and Trade**, Centre de Recerca en Economia Internacional, Universitat Pompeu Fabra (October 2007) • **XXII Jornadas Anuales de Economía**, Banco Central del Uruguay (August 2007) • **Seminarios deCON**, Universidad de la República (August 2007) • **10th Annual Conference on Global Economic Analysis**, Purdue University (June 2007) • **XV Jornadas Anuales de Economía**, Banco Central del Uruguay (November 2000)

Instructor

- **Econometrics & Methods of Quantitative Analysis** (1999-2007), Universitat Pompeu Fabra, Universidad de la República, Universidad de Montevideo, Universidad Católica del Uruguay • **International Economics** (2005-2006), School of International Studies, Universitat Pompeu Fabra • **Health Economics and Management** (2000-2001), Universidad de la República • **Introduction to Economics** (1998-2002), Universidad de la República

Referee

- **Economica**, London School of Economics • **Revista Cepal**, Comisión Económica para América Latina y el Caribe

Competencies

Areas of Expertise

Development Effectiveness | Economic Growth and Development | Evaluation and Oversight | International Trade and Finance | Labor Economics and Education | Latin America and the Caribbean | Macroeconomics | Multilateral Development Banks Productivity and Competitiveness | Statistics and Econometrics

Core Skills

Complex Problem-Solving | Critical and Innovative Thinking | Effective Written and Verbal Communication | Leadership and Teamwork | Multi-task and Attention to Details | Policy Dialogue and Diplomacy | Quantitative Analysis | Strategic Analysis

On-Line Certificates

Advanced Stata Programming. Stata Net Courses
Introduction to Big Data. University of California San Diego
SQL for Data Science. University of California Davis
R Programming. Johns Hopkins University

Languages

Spanish (Native) | English (Fluent) | Portuguese (Basic)

Informatics

Proficiency in Microsoft Office and Stata | Experience in E-views, Latex, R, SQL, and Tableau

Scholarships and Internships

Visiting Scholar, University of Wisconsin-Madison (2006)
MAE Scholarship, Spanish Agency for International Development Cooperation (2002)
Central Bank of Uruguay (1996), Project: Change of base year in National Accounts
National Institute of Statistics, Uruguay (1995), Project: Survey on economic dynamism and international integration

Volunteer Experience and Other Activities

Project-X (London, UK). Referee of the FEED-X program, which sources, tests, finances, and scales alternative feed ingredients into the global feed industry
MET Community. Mentoring Latina women entrepreneurs in the area of Washington, DC
Uruguayan American Foundation. Fundraising to support projects in Uruguay in the areas of education and health